U.S. Department of Homeland Security

United States Coast Guard

Commandant
United States Coast Guard

1900 Half Street, S.W.
Washington, DC 20593-0001
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Phone: (202) 475-5627
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16500

MEMORANDUM

From: Stan Walker
COMDT (CG-432)

Reply to Attn of: CG-432B
K. Davis
X5-5627

To: Distribution

Subj: PURCHASE OF ATON DAYBOARD FILM AND RETROREFLECTIVE TAPE

1. This memorandum outlines the procedures for local purchase of the following three (3) types of dayboard film and retroreflective tape for use on Aids to Navigation (ATON) daymarks (e.g., dayboards). Please note that all CG-approved dayboard film and retroreflective tape is "pressure sensitive".

    a. Colored Elastomeric Film
    b. Non-Reflectorized Fluorescent Film
    c. High Intensity Retroreflective Tape

2. COMDT (CG-432) has approved the following four (4) vendors for U.S. Coast Guard units to purchase the materials specified below. The materials being provided by these vendors have passed the required COMDT (CG432) specifications, testing and evaluation.

    a. Avery-Dennison for Colored Elastomeric Film
    b. SMV Technologies Inc for Non-Reflectorized Fluorescent Film
    c. Reflexite Americas for High Intensity Retroreflective Tape
    d. 3M Corporation for High Intensity Retroreflective Tape

3. Enclosure (1) is the 2012 Pricing Agreement with Avery-Dennison for colored elastomeric film. Enclosure (2) is the 2012 Pricing Agreement with SMV Technologies Inc for non-reflective fluorescent film. Enclosure (3) is the 2012 Pricing Agreement with Reflexite Americas for high intensity retroreflective tape. Enclosure (4) is the 2012 Pricing Agreement with 3M Corporation for high intensity retroreflective tape.

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Enclosures: (1) Pricing Agreement (2012) with Avery-Dennison for Colored Elastomeric Film
(2) Pricing Agreement (2012) with SMV Technologies Inc for Non-Reflective Fluorescent Film
(3) Pricing Agreement (2012) with Reflexite Americas for Retroreflective Tape
(4) Pricing Agreement (2012) with 3M Corporation for Retroreflective Tape

Encl. (1) to COMDTNOTE 16500

Pricing Agreement
For
Colored Elastomeric Film
Manufactured in Accordance with
G-ECV Specification 473

Avery-Dennison Corporation
Quote No. 120111YM-1
January 1, 2012 through December 31, 2012

1. Dayboard Films (Non-Reflective):

   a. Five-Year Dayboard Film: Red and green five-year dayboard films are manufactured with pressure-sensitive adhesive.

New Product Name	New Spec No.	New Description	Price
SC900-4020-O (Old: XL 70006)	407308148 (420138148)	SC900-4020-O PERM SF CST RED (2 PASS RED/PRM/90B)	$1.22/SF
SC900-7020-O (Old: XL 70005)	407298148 (420148148)	SC900-7020-O PERM SF CST GRN (2 PASS GREEN/PRM/90B)	$1.22/SF

   Sizes:
   12" X 50 yds (150SF) @ $183.00 (minimum of 4 rolls, multiple of 4 rolls)
   24" X 50 yds (300SF) @ $366.00/Roll (minimum of 2 rolls, multiple of 2 rolls)
   48" X 50 yds (600SF) @ $732.00/Roll

   b. Standard Dayboard Film: White and black elastomeric films are also manufactured with pressure sensitive adhesive.

New Product Name	Old Product Name	Description	Price
SC900	UC900	2 MIL CAST PERM SF CST - Specify color when ordering	$ .72/SF

   Sizes:
   12" X 50 yds (150SF) @ $108.00 (minimum of 4 rolls, multiple of 4 rolls)
   24" X 50 yds (300SF) @ $216.00 (minimum of 2 rolls, multiple of 2 rolls)
   48" X 50 yds (600SF) @ $432.00

2. Minimum order: a. Five-Year Dayboard Film (Red and Green): 6,000 SF for each color
   b. Standard Dayboard Film: 600 SF
3. Payment Term: Net 30 days or credit card
4. Shipment: FOB-Destination (USA)
5. Delivery: 10 – 45 days
6. This agreement will not restrict our ability to bid the above items at the regional level of USCG and hold an agreement.

Point of contact:

Yasu Masaka
Government Bids Manager
Avery Dennison – Graphics and Reflective Products Division

Phone: 847-588-7226, Cell Phone : 847-687-2932
Fax: 847-588-7227
E-mail address: yasu.masaka@averydennison.com
Mailing Address: Avery Dennison – Graphics and Reflective Products Division
7542 N Natchez Avenue
Niles, IL 60714
Customer Service: Phone Number: 1-800-282-8379 (Please use your customer number (601745) to access to a customer service representative.)

Pricing Agreement
January 1, 2012 through December 31, 2012
Stabrite® Non-Reflectorized Fluorescent Film
Manufactured in Accordance with
G-ECV-473A

SMV Technologies, Inc.

SMV Technologies, Inc. is a Woman Owned Small Business

1. Products:

a. Five-Year Dayboard Film: Red and Green Fluorescent Five-Year Dayboard films

Pressure Sensitive Adhesive

USCG6100EL	Coast Guard Red	$1.32/SF
USCG5000EL	Coast Guard Green	$1.32/SF

Sizes:
12"X 50 yds (150SF) @ $198.00Roll (minimum of 1 roll)
24" X 50 yds (300SF) @ $396.00 Roll (minimum of 1 roll)
36"X 50 yds (450SF) @ $594.50 Roll (minimum of 1 roll)
48" X 50 yds (600SF) @ $792.00 Roll (minimum of 1 roll)

b. Standard Dayboard Film:

Pressure Sensitive Adhesive

USCG 9000	White Vinyl Film	$0.95/SF
USCG 1000	Black Vinyl Film	$0.95/SF
USCG 5800	Yellow Vinyl Film	$1.16/SF

	BLACK/WHITE	YELLOW
12"X 50 yds (150SF)	$142.50 Roll	$174.00
Sizes: 24" X 50 yds (300SF)	$285.00 Roll	$348.00
36"X 50 yds (450SF)	$427.50 Roll	$522.00
48" X 50 yds (600SF)	$570.00 Roll	$696.00

Precut Piece Prices Available For All Films Upon Request
Minimum order: 1 Roll
Payment: Purchase Order or Credit Card
Shipment: Order Shall Ship 3-5 Days from Receipt of Order
Point of contact: SMV TECHNOLOGIES, INC.
Attn: Betty Thorp bthorp@smvtech.com
2431 Destiny Way
Odessa, Florida 33 556
Telephone: 727-372-1512 1-877-768-8324
Fax: 727-375-9146 1-888-327-6768

Reflexite®
REFLECTIVE SOLUTIONS

Pricing Agreement for Reflexite Retroreflective Tape for Marine Applications
Manufactured in Accordance with USCG G-SEC Specification 393

Reflexite Corporation
January 1, 2012 through December 31, 2012

1. Products:
   a. Retroreflective Tapes, manufactured with aggressive high tack pressure sensitive adhesive: Silver/White, Yellow, Red, Green, Orange for dayboards. Samples available upon request.

Reflexite Product Codes
M82-1545 White/Silver
D82-1245 Red
D82-2745 Green
D82-1845 Yellow
D82-1745 Orange

Roll Size	Price/Roll
1" x 150'	$57.80
2" x 150'	$115.61
3" x 150'	$173.41
4" x 150'	$231.21
6" x 150'	$346.82
12" x 150'	$693.63

   b. Additional widths of tape are available, up to 30".
   Numbers and letters are also available.
   Contact Reflexite directly for these items.

2. Minimum order: $500

3. Payment: Purchase Order or Credit Card

4. Shipment: Order shall ship out 10-15 days after receipt of order.

5. Point of Contact: Reflexite Americas
   120 Darling Drive
   Avon CT 06001
   Phone 800-654-7570
   Fax 800-895-0951
   customer.service@reflexite.com

3M Government Markets Department
3M Center, Building 225-4N-15
St. Paul, MN 55144-1000

January 1, 2012

Keith Davis
US Coast Guard Headquarters
Keith.M.Davis@uscg.mil
Phone: 202-475-5627
Fax: 202-475-5959

Thank you for your Request for Quote. 3M quotes the following

3M Part Number	Product Description
USCGFP-30 White USCGFP-31 Yellow USCGFP-32 Red USCGFP-34 Orange USCGFP-37 Green	3M™ Flexible Prismatic Retroreflective Tapes

Billing Unit	Rolls per case	B/U Price
2" x 50 yards	Roll	$132.75
3" x 50 yards	Roll	$199.13
4" x 50 yards	Roll	$265.50
6" x 50 yards	Roll	$398.25
12" x 50 yards	Roll	$796.50
36" x 50 yards	Roll	$2389.50
48" x 50 yards	Roll	$3186.00

Prices Quoted based on the following terms and conditions:

- Federal government agency only (or prime contractor/vendor with valid government contract)
- Tax Exempt (federal government agencies only)
- **Minimum Order: 1 roll**
- **Delivery: 20 days**
- Terms: Net 30 Days / Government Credit Card
- **FOB: Destination**
- Shipments to domestic US federal government locations in the 48 contiguous states only
- Commercial packing, packaging & markings only **
- Prices good Until December 31, 2012

****If your order deviates from 3M off-the-shelf packaging, including source inspection, Fed-Std-123G or Mil-Std-129P labeling, or RFID tagging, or adds any additional terms and conditions beyond those noted in this quote, the quote becomes null and void. You will be required to submit a new written Request for Quote or formal Solicitation with the details of the special requirements.****

3M Company Information

TIN: 41-0417775
Corporate CAGE: 76381
Mailing Address:
3M Government Markets Department
3M Center, Bldg. 225-4N-15
St. Paul, MN. 55144-1000
ATTN: Jean Ackerman
Email: jaackerman2@mmm.com
Fax (toll free): 888-427-0511
Phone (toll free): 800-810-8496

Business Size: 3M IS A LARGE BUSINESS
DUNS: 00-617-3082
Remit-to Address:
3M Government Accounts Receivable
P.O. Box 1450, NW-9045
Minneapolis, MN. 55485-9045

Enclosure (4)

Sincerely,

Jean Ackerman

Jean Ackerman
3M Government Markets
3M Government Markets Terms and Conditions for Prime Contractors and Resellers can be found at our website: http://solutions.3m.com/wps/portal/3M/en_US/GovernmentSolutions/Home/ and govern this quote unless 3M and the buyer have negotiated a separate agreement. Any additional or conflicting terms on customer forms will not apply to orders arising from this quote unless specifically agreed to in writing by a 3M Government Contract Administrator.