



Acquisition Directorate

Assistant Commandant for Acquisition

Coast Guard Headquarters Industry Day 2014

Acquisition Directorate Program Overview

Rear Admiral Joseph Vojvodich
Director of Acquisition Programs and Program Executive Officer
Government Services Administration Building
Washington, D.C. | Nov. 10, 2014



What does the Acquisition Directorate do?

- **Offer specialized acquisition services:**
 - Research, Development, Testing & Evaluation (RDT&E)
 - Foreign Military Sales (FMS)
- **Undertake and complete major acquisition projects:**
 - Investing more than \$1 billion in fiscal year 2015 to purchase and modernize ships, aircraft, boats and C4ISR



Overview of Major Acquisition Projects

Surface Projects:



National Security Cutter



Fast Response Cutter



In-Service Vessel Sustainment



Offshore Patrol Cutter



Response Boat - Medium



Response Boat - Small II



CB-Over the Horizon-IV



CB-Long Range Interceptor-II



CB-OTH (Polar)

Aviation Projects:



Long Range Surveillance



Unmanned Aircraft Systems



MH-65C/D/E



HC-144A



C-27J



MH-60T

C4ISR Projects:



Rescue 21



Common Operating Picture / C4ISR



CG-LIMS



Nationwide Automatic Identification System



Interagency Operations Center



Management Priorities Governing All Major Acquisition Projects

- Competition

- Drives innovation.
- Controls costs.

- Standardization and commonality

- Enable continuity between current and new/planned assets.
- Facilitate asset maintenance.

- Affordability

- New assets and equipment must fit into the Coast Guard budget.
- Accurate life-cycle cost estimates are crucial in demonstrating affordability.



Standardization and Commonality

Cutter Boats

CB-LRI



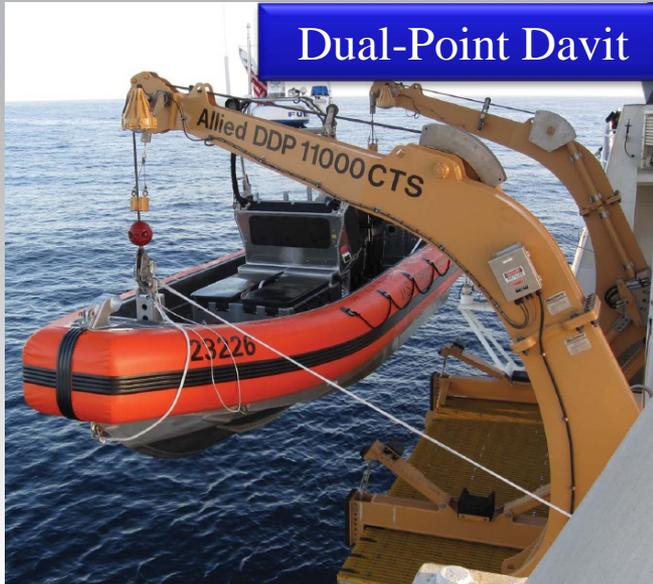
CB-OTH



CB-OTH (Polar)



Dual-Point Davit



Stern Launch



Management Priorities Applied: OPC Acquisition

- **Maximized competition**
 - Delivery rate within reach of mid-tier shipyards
 - State-of-the-market technology content
 - Class to (ABS) Naval Vessel Rules w/Coast Guard Addendum
 - Two-phase down-select to maintain competition through contract design
 - Purchase data rights to support a second flight competition
 - Fully funded preliminary & contract design competition
- **Involved industry up front**
 - Executed a robust industry engagement plan
 - Affordability, producibility requirements input
- **Maximized affordability**
 - Affordability-driven requirement trades
 - Maintain competition throughout 25-ship build
 - Provision for contractor-proposed trades during preliminary design
 - RFP includes affordability criteria
 - Re-pricing strategy
 - Fixed-price environment

