



Acquisition Directorate

DOING BUSINESS WITH THE COAST GUARD

Mission execution begins here.

DESCRIPTION

The Coast Guard Acquisition Directorate manages a \$30 billion recapitalization investment portfolio of acquisition projects across three major product lines: surface, aviation, and command, control, communications, computers, intelligence, surveillance and reconnaissance (C4ISR) systems. These projects are supported by six procurement centers:

- Office of Contract Operations at Coast Guard Headquarters
- Aviation Logistics Center
- Command, Control, Communications, Computers and Information Technology (C4IT) Service Center
- Surface Forces Logistics Center
- Shore Infrastructure Logistics Center – Base Operations
- Shore Infrastructure Logistics Center – Construction

Acquiring new assets and upgrading legacy platforms, mission systems and facilities are fundamental aspects of recapitalization, which replaces obsolete and costly to maintain assets in order to achieve sustainable readiness in the field. These investments deliver—within cost and on schedule—cutters, boats, aircraft and C4ISR systems that meet specified performance requirements.

INDUSTRY OUTREACH

The Coast Guard acquisition community continues to foster competition through early industry engagement. The Coast Guard’s procurement centers as well as the Department of Homeland Security (DHS) typically hold annual industry days to discuss acquisition opportunities and provide the chance for industry to hear from key decision-makers. In addition, for specific



acquisition projects, the Coast Guard has conducted market research, invited industry to participate in one-on-one meetings and hosted industry days.

The Coast Guard’s small business program participates in DHS’s monthly small business vendor outreach sessions. These sessions provide an opportunity for small businesses to meet one-on-one with representatives from the Coast Guard as well as other DHS components. Meetings can be scheduled online at http://www.dhs.gov/xopnbiz/smallbusiness/editorial_0524.shtm.

Additionally, in response to the Office of Federal Procurement Policy’s initiative to improve communication with industry during the acquisition process, the Coast Guard has appointed an industry liaison, Mr. Nauman Ansari, who can be reached at (202) 475-5786 or Nauman.Ansari@uscg.mil.

(Over)

TOP FIVE PRODUCTS OR SERVICES PROCURED IN FISCAL YEAR 2012 (by dollars obligated)

Shipbuilding and repair
Aircraft manufacturing
Commercial and institutional building construction
Engineering services
Aircraft parts and auxiliary equipment manufacturing

WEB LINKS

Doing business with the Coast Guard:
<http://www.uscg.mil/acquisition/business/business.asp>

Federal government contracting opportunities:
<https://www.fbo.gov/>

DHS forecast of contracting opportunities:
<http://apfs.dhs.gov/>

DHS small business assistance:
<http://www.dhs.gov/xopnbiz/smallbusiness/>

Unsolicited proposals:
<http://www.uscg.mil/acquisition/business/unsolicited.asp>

International acquisition programs:
<http://www.uscg.mil/acquisition/international/>

Federal spending information:
<http://www.usaspending.gov>

Recovery Act spending information:
<http://www.recovery.gov>

SMALL BUSINESS PROGRAM CONTACTS

Small Business Program Manager
Nauman Ansari
(202) 475-5786
Nauman.Ansari@uscg.mil

Office of Contract Operations
Sara Marcheggiani
(202) 475-3746
Sara.H.Marcheggiani@uscg.mil

Research & Development Center
Helen Nelson
(860) 271-2843
Helen.R.Nelson@uscg.mil

Aviation Logistics Center
Judith Knotts
(252) 335-6145
Judith.A.Knotts@uscg.mil

C4IT Service Center
Andrew Jernell
(703) 313-5452
Andrew.B.Jernell@uscg.mil

Surface Forces Logistics Center
Sharon Jackson
(410) 762-6463
Sharon.J.Jackson@uscg.mil

Shore Infrastructure Logistics Center – Base Operations
Jennifer Mitchell
(510) 437-3727
Jennifer.A.Mitchell@uscg.mil

Shore Infrastructure Logistics Center – Construction
Jean Bretz
(401) 736-1765
Jean.M.Bretz@uscg.mil