



Acquisition Directorate

United States Coast Guard

Welcome to the USCG
SILC- Base Support & Services
Industry Day

Ms. Ashley J. Lewis
Head of Contracting Activity / CG-91
June 2015



USCG HCA Area of Responsibility/ FY14 Procurement Activity

USCG Head of Contracting Activity



Coast Guard Chiefs of Contracting Offices (COCOs)

Each COCO will host at least one Industry Day in FY15.

- **Office of Contract Operations (Headquarters, CG-912) – November 10, 2014**
- **Command, Control, Communications, Computer & Information Technology (C4IT) – November 18, 2014**
- **Aviation Logistics Center (ALC) – March 4, 2015**
- **Surface Forces Logistics Center (SFLC) – May 13, 2015**
- **Shore Infrastructure Logistics Center (SILC) – Construction – June 2, 2015**
- **Shore Infrastructure Logistics Center (SILC) – Base Support & Services– June 3, 2015**



Coast Guard FY14 Obligation Statistics

Summary by Office

COCO	Sum of Obligations	Actions
HQ Total	\$1.35B	3731
SFLC Total	\$358M	10640
C4IT Total	\$363M	1816
SILC Construction Total	\$453M	1844
ALC Total	\$354M	6537
SILC Base Support & Services Total	\$202M	8975
Grand Total	\$3.08B	33543

Coast Guard Awards Statistics

Small Business	FY14 Results	FY14 Goals	FY15 Goals
Total Small Business Eligible Dollars Obligated	\$3,024,241,573		
Overall SDB	16.0%	10.0%	10.0%
8(a)	10.8%	5.0%	5.0%
WOSB	5.2%	5.0%	5.0%
HUBZone	4.6%	3.8%	3.8%
SDVOSB	5.7%	3.0%	3.0%
Total SB Prime Awards	37.1%	33.50%	33.50%

	FY14 Results	FY14 Goal	FY15 Goal
Competition Percentage	59.60%*	55.2%	52.7%

DHS Forecast of Contract Opportunities

<http://apfs.dhs.gov>

- All procurements over \$150k are mandatory for reporting within the DHS **Acquisition Planning Forecast System (APFS)**.
- Identifies procurement opportunities early in the acquisition process.
- Vendors can register email address to receive NAICS notifications.

Current USCG records within APFS	
<u>COCO Office</u>	<u>Published APFS Records (as of 26 May)</u>
CG-912	48
ALC	59
C4IT	35
SFLC	64
SILC-Base	24
SILC-Construction	130
Total	360

Emphasis on Reporting Past Performance & Importance of Use of PPI in Source Selections

- **How to Improve Your Chance for Award:**
 - Focus on performance – USCG’s current compliance rate is **87.8%** for **Contractor Performance Assessment Reporting System (CPARS)** mandatory reporting.
 - We exceeded FY14 DHS goal of 90% (USCG achieved 93%).
 - HCA goal is 100% compliance .
 - Includes:
 - Mandatory reporting for all USCG Services contracts >\$1M
 - Mandatory reporting for all USCG Supplies contracts >\$500K
- **Why Past Performance is Important to You:**
 - USCG focuses on meaningful, high quality, and timely contractor performance assessments within CPARS.
 - Assessments are tools to improve and motivate current performance.
 - USCG relies on PPI to determine best value decisions during source selection.

DHS Points of Contact & Resources

- **Small and Disadvantaged Business Utilization:**

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- **Industry Liaison:**

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<http://www.dhs.gov/do-business-dhs>